



Triton is a leader in ATM equipment and services, including the VersaSafe smart safe. With their innovative and quality product line, Triton's customers have come to trust their reliability.

Background

When Triton began developing a new safe for the retail market that needed 99.999% uptime, they could not afford to take chances with power quality. The Triton team went to the one product they already trusted to protect their ATMs in the field—the ONEAC Power Conditioned ONEPlus UPS.

Case Summary

Location: Long Beach, MS, USA

Product and Services: ONEAC® Power Conditioned ONEPlus® UPS

Critical Needs: A partner that understood the need of continuous, clean power for their new product, the VersaSafe smart safe.

Results

- Successfully protect VersaSafe smart safe from power disturbances ensuring uptime and availability to the end-user
- Reduced service calls due to power problems
- Ensure performance and maximum life of VersaSafe smart safe



The Situation

The new VersaSafe smart safe from Triton features intelligent deposit technology for fast, secure, and accurate vault deposits for cash-intensive businesses. It also allows for provisional credit or same-day credit opportunities. A system this advanced has no room for error or downtime.

According to Mark Smith, business development manager for Triton, an additional concern was the power environment these safes were placed in. “We are dealing with older buildings and antiquated electrical wiring. Couple that with the use of refrigeration equipment, neon signs, and multiple devices plugged in to the power outlet, you have a recipe for disaster. State-of-the-art equipment is sensitive to power fluctuations. A power surge can damage our products or create error conditions that cannot be resolved by traditional service.”

The Solution

Triton had already worked successfully with George Peagler, area sales manager, Emerson Network Power ONEAC AC power business, to find power protection for their ATM products. Peagler suggested the ONEAC Power Conditioned ONePlus UPS. It was chosen because of its power conditioning and stabilization.

With its superior design and manufacturing, it assures quality power to the VersaSafe. Without the ONEAC product in place, the safe would be vulnerable to lockups, errors, and downtime, none of which are good for the end user.

Because the ONEAC ONePlus UPS is a power conditioned UPS the power remains stable to the safe, allowing for peak performance in any power environment.

The Result

Triton now recommends the ONEAC product to their distribution channel and end customers for the VersaSafe smart safe. “The ONEAC UPS gives the retailer peace of mind that their product will always be ready to serve their customers,” says Smith. “We have qualified the ONEAC product and feel it is simply the best choice in the market. Quality matters and performance in the field is essential.”

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