

The ONEAC Advantage

The Lowest Cost of Ownership

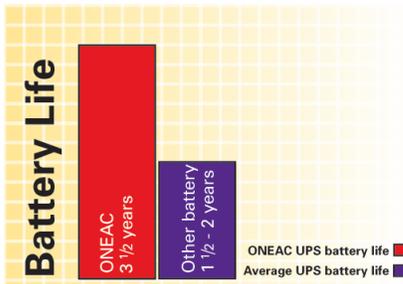
ONEAC AC Power Solution for Business-Critical Continuity™



The Emerson Network Power, ONEAC power conditioned products are designed with a focus on quality to meet or exceed industry standards. These high standards gives you an advantage - the ONEAC product advantage of a lower cost of ownership.

ONEAC batteries have a longer life

A typical battery life is 1.5 to 2 years. Compare that to a typical ONEAC UPS battery life of 3.5 years or longer.

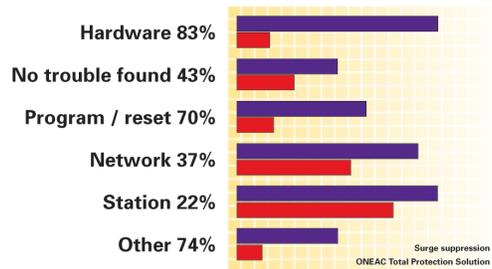


The design of the ONEAC UPS system utilizes automatic voltage regulation (AVR) technology, reducing the number of times the UPS switches to battery power. This design increases the life of the battery and will save you the cost of frequent battery replacements.

ONEAC AC Power also takes steps to ensure you have the strongest battery possible—choosing premium rated batteries, continuous charging, and testing before shipping are a few of these measures.

ONEAC Total Protection Solutions reduce service calls and downtime

An average service call costs a minimum of \$100 - \$150, not including returning the electronic equipment



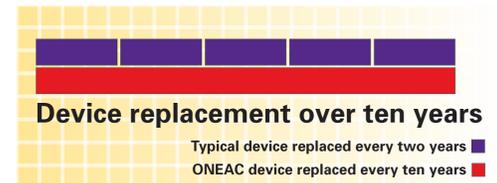
Reduction of Service Calls

Field study results compiled over ten years show a reduction in a variety of service calls when using a Total Protection Solution.

Service calls can be expensive, but a service call does not include the cost of downtime. Revenue loss, corrupt data, lost time, lost customer satisfaction all affect the bottom line. According to a survey by the Yankee Group, over 50% of corporations researched put downtime costs associated with system outages at upwards of \$2000 per hour. How much does downtime cost you?

ONEAC products typically last over ten years

The average life span of an ONEAC product is ten years. Other UPS systems last two years and then the unit is thrown away when the battery dies.



The ONEAC difference

Because ONEAC power solutions are designed for premium performance, you see immediate results:

- Reduced cost of service calls
- Reduced cost of downtime
- Reduced cost of battery and UPS replacements
- Optimized performance of your system
- Increase customer satisfaction

ONEAC®

EMERSON™
Network Power